

# Strengthening Partnerships

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# Multisectoral approach to addressing HIV/AIDS

- Excellent opportunities for synergy
- Strategic links among development sectors: health, education, economic growth, democracy and governance, agriculture, etc.
- Different degrees of multisectoral programming

# Global Health Approach to Partnerships

- “Donor Coordination”
  - Bilateral donors
  - Multilateral agencies
  - Private foundations
  - Financing institutions
- Partnership with
  - NGOs/Civil society
  - Commercial sector
  - Academic institutions

\* at global,  
regional and  
country levels

# Overview: The Bill & Melinda Gates Foundation

Areas of Focus:

- Global Health
- Education (U.S.)
- Libraries (mostly U.S.)
- U.S. Pacific Northwest

# Gates Foundation Funding

- Assets total approximately \$24 billion
- Half of investments go towards Global Health programs
- Global Health spending approximately \$600 million per year
- Grants for addressing disease burden in priority thematic areas. Unsolicited proposals discouraged.

# Gates Foundation Global Health priorities

- Development of health technologies
- HIV/AIDS prevention and care
- Infectious disease: TB, malaria, polio
- Immunization
- Reproductive health and family planning
- Maternal health
- Child health
- Public health leadership

# Focus of HIV/AIDS Interventions

- AIDS vaccine development (IAVI)
- Microbicide development
- Condom promotion / social marketing
- Behavior change / health education
- Maternal-to-child transmission prevention
- VCT
- Community-based approaches
- Care & support
- “Global Fund”

# Some Cross-cutting Approaches

- HIV/AIDS prevention targeted at high risk worker populations
  - HIV/AIDS prevention for youth
  - Support for orphans
  - HIV disclosure policies in the workplace
  - Career skills for CSWs
  - Community-based prevention and care
- Multisectoral opportunities limited by strong focus on health sector.

# Opportunities with other donors / agencies

- Bilateral donors with programs in sectors other than health
- Financing institutions
- Commercial sector companies – access to workforce
- Civil society/NGOs with cross-cutting skills and mandates

**Resources:** Monique Derfuss – bilateral donors & other foundations; Tim Meinke – World Bank, Japan

# Challenges of Partnerships & Multisectoral Programming

- Partnerships demand time, effort and willingness to compromise
- Multisectoral programming may require additional time, effort and expertise
- Risk of losing focus on demonstrated interventions with proven outcomes
- Risk of further overburdening existing human resources